



## Join Gore & Change Comfort

Discover how a team of Gore Associates, including Mike, Katrin, and Janice, collaborate to ensure that shoes and boots made with GORE-TEX® products uphold our "GUARANTEED TO KEEP YOU DRY™" promise. And find out how working at Gore changed their lives, too.

**What can you change?**  
[gore.com/change-life](http://gore.com/change-life)

## Product Specialist (f/m/d) – Vascular Grafts – EMEA region

Location: Homeoffice in EMEA (ideally Germany)  
Job Number: 191200

**About Us:** Gore is a materials science company focused on improving lives through discovery, product innovation and rewarding careers for our Associates. [Learn More.](#)

**About the Industry:** Saving lives and improving the quality of life for patients is at the core of everything we do. This meaningful work gives purpose to our lives and inspires us to create solutions that make a difference in the lives of others. [Learn More.](#)

**About the Role:** You will be responsible for supporting a portfolio of vascular graft products including GORE® PROPATEN® Vascular Grafts. You will develop winning product strategies and drive the success of the product by engaging and interacting with teams comprising a variety of disciplines, including: marketing, regulatory, engineering, sales, supply chain, biological sciences, clinical medicine, legal and business associates.

### Responsibilities:

- Focusing on device fitness for use – ensuring device safety and efficacy in diverse applications and educational and promotional activities are consistent with product labeling
- Developing and maintaining high technical competence and knowledge (including competition and application) through direct experience, customer interaction, and clinical literature
- Developing winning regional product strategies in support of global strategies and business objectives
- Building relationships with customers including clinicians and economic buyers
- Ensuring compliance with global regulations and rapid resolution of product surveillance issues
- Developing and supporting product training for physician customers and field sales associates
- Supporting product training through development and delivery of content
- Influencing global and regional value pricing throughout the product life cycle

### Qualifications:

- Bachelor's degree in engineering or science
- At least three years of working experience in a similar role in the medical device industry, including clinical experience and deep product expertise
- Demonstrated experience in integrating, influencing and leading cross functional team
- Provide technical or clinical support to field sales associates and customers
- Excellent written and verbal communication and presentation skills
- Experience in reading and interpreting scientific or clinical publications and data
- Build strong relationships with physician customers including end users and economic buyers
- Ability to travel extensively (50%) including international travel

**What We Offer:** At Gore, we offer comprehensive, competitive rewards in the form of compensation and benefits. Among these are work-life balance and sports programs, Associate Stock Ownership Plan, company pension plan, childcare subsidies, generous holiday entitlement, flexible working program as well as subsidized cafeterias and coffee areas. Within Gore, you will find a unique culture, diversity, equity, and inclusion initiatives, and opportunities for growth and development. Learn more about: [benefits](#), [diversity](#), and [growth & development](#).

We believe in the strength of a diverse workforce and inclusive work environment. In support of our values and continued success we are proud of Associates around the world who support an inclusive work environment, strive to reflect the diversity of the communities where we operate, and ensure all Associates and external partners are treated with fairness, dignity, and respect.

At Gore we are looking for qualified and motivated individuals. We welcome all applications irrespective of social and cultural background, age, gender, disability, sexual orientation or religious belief.

## You want to make a difference?

Please apply online via:

[gore.com/change-life](http://gore.com/change-life)

Our Recruiting Team will be pleased to answer your questions on +49 (0)89 4612 2800 or toll free on +800 4612 2800.

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